



BRIDGING TWO CONTINENTS

HOW ORBISS DELIVERS REAL-TIME CONSOLIDATION FOR PENNYLANE CLIENTS WITH JOIIN

PENNYLANE API

MULTI-ENTITY CONSOLIDATION

US GAAP

FRENCH GAAP

IFRS

MULTI-CURRENCY

AT A GLANCE

"That changed everything."

A conversation with Ilan Abitbol, Transformation Manager for Accounting at Orbiss, on how the Pennylane API transformed cross-border consolidation for fast-growing French groups expanding into the US.

62

Companies consolidated on Joiin

15

Active client groups

473

Elimination accounts configured

1,205

Reports run in the last 30 days

THE CHALLENGE

Pennylane data trapped at the border.

Pennylane has become the platform of choice for fast-growing French businesses: AI-driven, modern, and built for the way finance teams actually work today. But when those groups expand internationally, consolidation was historically a manual job.

Data out of Pennylane, into spreadsheets, reconciled by hand, with **error risk at every step** and finance teams always a week behind reality.

THE SOLUTION

The Pennylane integration with Joiin removed all of that.

Trial balances flow from Pennylane into Joiin in real time, eliminations and FX run automatically, and clients get a live consolidated view across every entity and every GAAP they need to report under.

Today, Orbiss consolidates **62 companies across 15 clients** on Joiin, with Pennylane at the heart of the stack.



When Joiin introduced the Pennylane API, it significantly expanded integration possibilities. Pennylane is one of the fastest-growing accounting platforms in France and is actively expanding across Europe. This makes it a highly strategic partnership for both us and Joiin, helping bridge financial workflows across regions.



Ilan Abitbol
Transformation Manager for Accounting, Orbiss



ABOUT ORBISS

A tech-first American accounting firm.

Orbiss is an American accounting and financial services firm specializing in helping international businesses enter and scale in the US market. Unlike traditional firms, Orbiss emphasises automation-first workflows, leveraging technology to reduce manual processing and redirect human effort on review, analysis, and advisory work. They primarily serve tech-forward businesses, which is why most French clients build their entities on Pennylane.

orbiss.com →



— FEATURED CLIENT

A leading European AI unicorn: Pennylane and Joiin at scale.

AI UNICORN · FRANCE → US → JAPAN

US GAAP READY

From manual rebuilds to a single, automated consolidation pipeline.

One of Europe's most prominent AI unicorns runs Pennylane for its French entity. As the group expanded into the US and now Japan, Orbiss needed a way to consolidate **without forcing a migration away from Pennylane**. Joiin's Pennylane integration did exactly that.

Between 2023 and 2024, the group's consolidated revenue grew 147%. Orbiss delivered the full US GAAP-ready consolidated pack throughout that growth curve with one or two people on the engagement, not a team of ten. Before Orbiss stepped in, the group had no API-based consolidation in place. The transformation was complete: **no manual data pulls, no spreadsheet reconciliations, and no delays** waiting for month-end adjustments to settle.

+147%

Consolidated revenue growth, 2023 → 2024

1-2

People on the engagement, not a team of ten

3

Geographies (France, US, Japan), one consolidated view

— FASTER CLOSE, REAL TIME SAVED

3 to 5 days off month-end close.

For a typical Pennylane-led group, the Pennylane-to-Joiin pipeline cuts **3 to 5 days off month-end close** compared with a fully manual consolidation process. The main efficiency gain comes from eliminating the back-and-forth: no email exchanges to import balances, no juggling multiple CSV versions, no rebuilding the consolidation when the French books are adjusted.

That typically saves **1 to 2 days of finance-team time every month**, depending on how data would otherwise be shared by the French accountant in the absence of the Pennylane API.

— FROM EMAIL TO INTERACTIVE TOOL

Every client gets direct access to Joiin.

Traditional consolidation ends with a PDF or Excel pack emailed to the CFO. The CFO sends questions back. The firm answers by email. Days go by. Orbiss does it differently.

Finance leaders self-serve. Questions drop. Close timelines shorten. Because Pennylane data flows into Joiin in real time, the consolidated view is always live.



Having customised statements matching exactly their reporting requirements, without any manual entry, is a big game changer.



Ilan Abitbol
Orbiss



The client already has access to Joiin as a user. They can drill down as much as they want, analyse any discrepancy or variance by themselves, and even access the journals, transactions, and general ledgers.



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Any changes used to be a source of anxiety. Now, any change is not a problem any more.

Ilan Abitbol · Transformation Manager for Accounting, Orbiss



The benefits, in numbers

Six outcomes Orbiss can point to today.

3-5 days

Faster month-end close for groups moving from fully manual consolidation.

1-2 days

Of finance-team time saved every month after direct Pennylane → Joiin integration.

62

Companies consolidated across 15 clients, by a small team, operating at scale.

04

Multi-currency complexity, handled cleanly

473 elimination accounts and 145 FX rates configured, so cross-border groups close without spreadsheet rework.

05

Self-serve answers for clients

1,205 reports run in the last 30 days, with finance teams pulling their own answers in real time.

06

One pipeline, every standard

US GAAP, French GAAP and IFRS reporting from a single Pennylane-backed pipeline. No parallel ledgers, no rebuilds.

LOOKING AHEAD

Join + Pennylane, deeper every quarter.

Join is committed to deepening its partnership with Pennylane. The integration is already the backbone for groups scaling internationally, and Join will continue investing in the relationship to deliver best-of-breed consolidation for multi-geography, multi-entity groups of every size.

TRY IT FREE

"Join is definitely one of the best tools I have in my toolbox."

Start free trial →